



Oifig um Sholáthar Rialtas
Office of Government Procurement

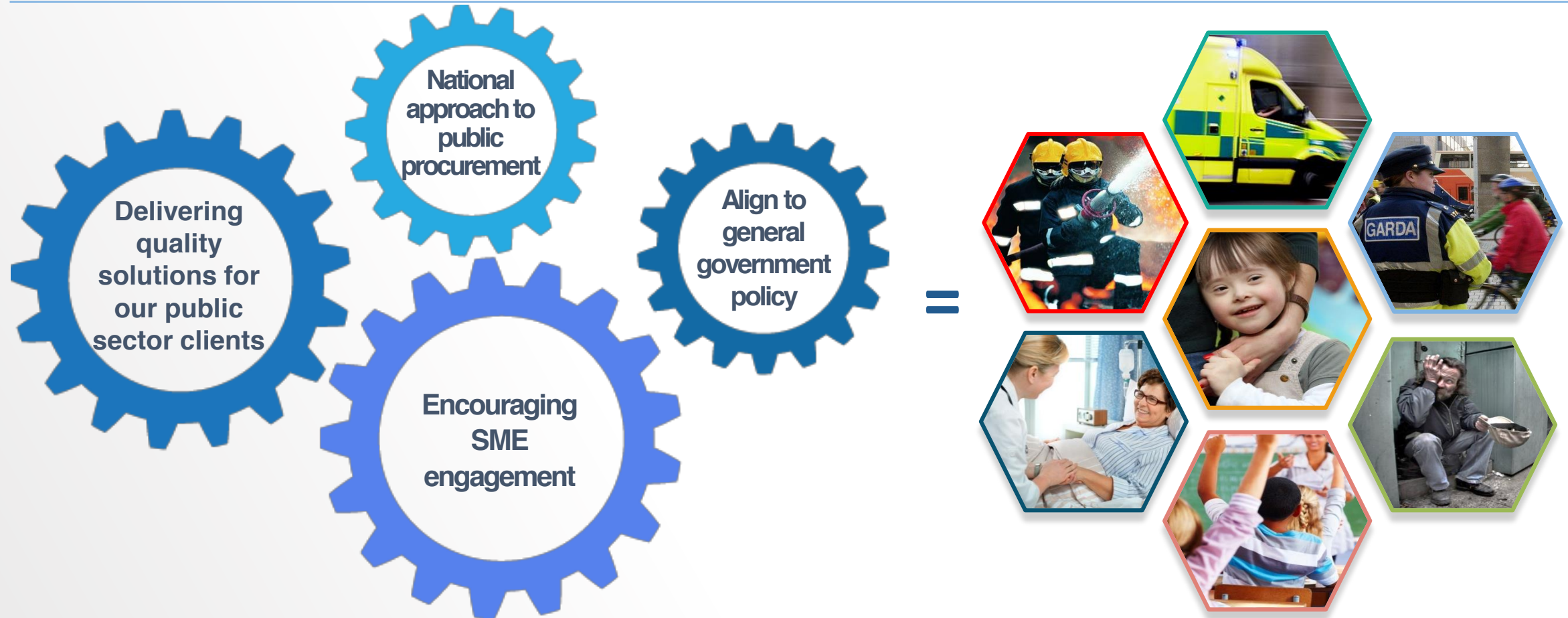
An introduction to the Office of Government Procurement

11th January 2018

Agenda

1. Roles and responsibilities of OGP – ED
2. Overview of Irish Egg Marketing - AMacE
3. Update on etenders.gov.ie process and Green Tender Procurement – ED
4. AOB

Our Role: Sustainable Savings for Taxpayer



Centralising procurement across the public sector and encouraging SMEs to fully engage in public procurement

Enabling savings that can be reinvested in frontline services

What we do

Supplier Framework
Agreements &
Contracts



Openness
&
Transparency



Enable
Sustainable
Procurement
Savings



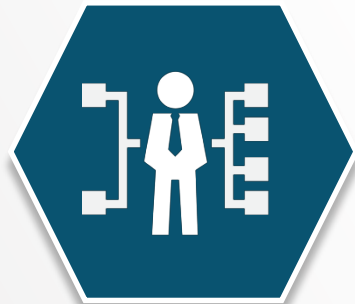
 Oifig um Sholáthar Rialtais
Office of Government Procurement

Procurement Policy, Strategy & Operations

Information
Assistance
Support



Implementing
Policy
Initiatives

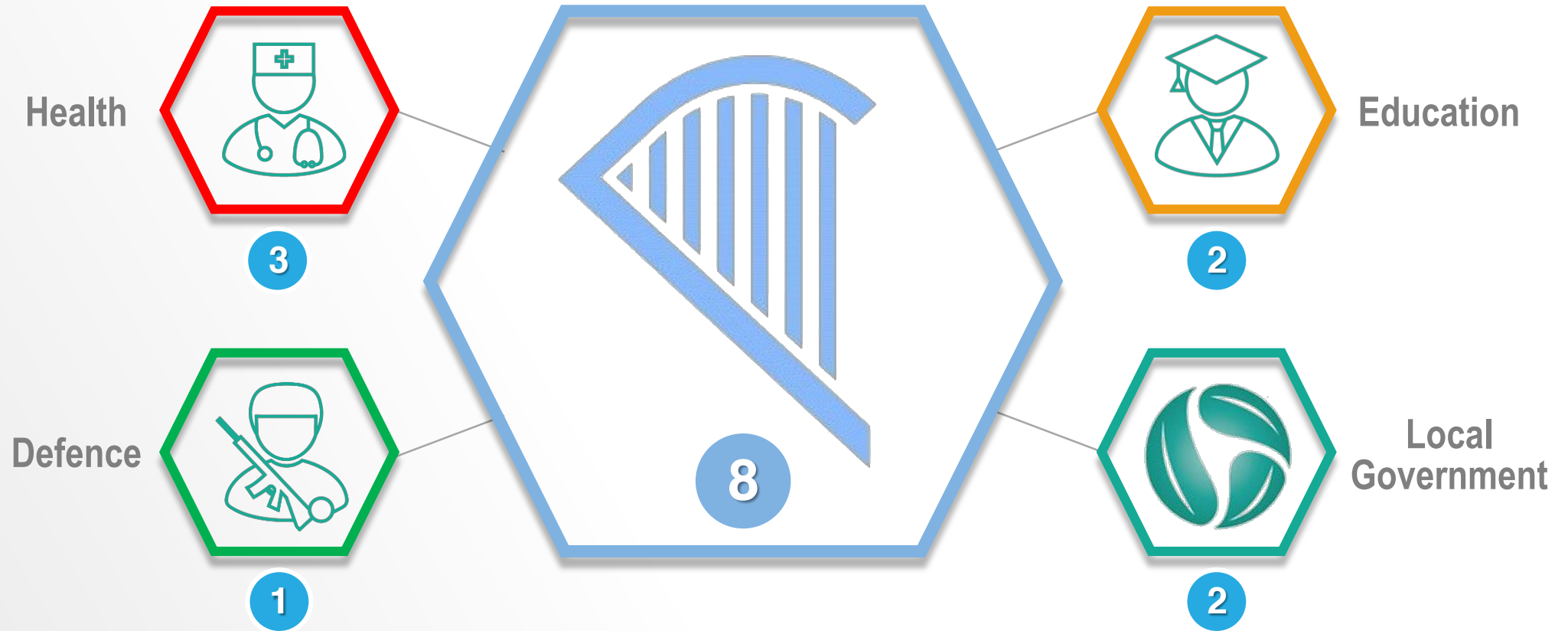


Continue to
Grow Capacity
& Capability



The Model

16 Categories – ‘One Voice’ to the market

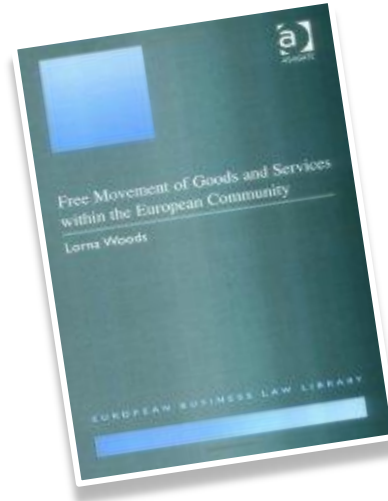


Treaty Principles

Free movement of goods and services

Freedom of establishment

Prohibition against discrimination
on grounds of nationality



Key Principles of Law



Open and
Transparent



Equal Treatment &
Non-Discrimination



Proportionality



Mutual Recognition

Our commitment to you

We encourage SMEs to fully engage in public procurement

You have equal opportunities and access to potential business in the public sector

Our processes are open, transparent and fair



Supporting supplier education

Supplier Support Services

Procurement
Schedule

Pre-Tender
Engagement

Tender Notices &
Bidders Briefing

Supplier
Feedback



Schedule of Frameworks and Contracts - Update June 2018

Category	Opportunity Reference	Opportunity Description	Opportunity Status	Opportunity Value	Opportunity Date
Construction	18-000001	Construction of a new building	Open	€10,000,000	2018-07-01
IT Services	18-000002	IT Services for a government department	Open	€5,000,000	2018-07-01
Professional Services	18-000003	Professional Services for a government department	Open	€2,000,000	2018-07-01
Goods	18-000004	Goods for a government department	Open	€1,000,000	2018-07-01

Supplier Education & Awareness



Industry Engagement



Supporting SME Participation

We set proportionate eligibility requirements, for example insurance and turnover, to support SME participation



Market Analysis

We undertake market analysis prior to tendering in order to better understand the range of goods and services on offer, market developments and innovation, what commercial models are available, the competitive landscape, and the specific capabilities of SMEs etc.



Smaller Lots

We break tendering competitions into smaller lots (for example, by sector, region, value etc.) to actively encourage SME participation and to align with the capacity and capability of the marketplace



Quality Solutions

We strive to put in place quality solutions that deliver value for money for the taxpayer through understanding the full costs over the lifecycle of the goods/services and strengthening category management



Registration

To access public sector business opportunities, you need to register on etenders.gov.ie and keep your details up-to-date

The screenshot displays the eTenders.gov.ie website. The header includes the logo of the Office of Government Procurement and the text 'eTenders.gov.ie'. A search bar is located in the top right corner. The left sidebar contains a menu with the following items: HOME, ABOUT US, NOTICE SEARCH, CONTRACTS, SUPPLIER COMPANY REGISTRATION (highlighted with a red circle), LOGIN, BUYER SEARCH, SUPPLIER SEARCH, GUIDES/LEGISLATION, NEWS, LINKS, CONTACT US, SYSTEM HELP, ACCESSIBILITY, and a Language dropdown menu set to English. The main content area features a welcome message, a revision of Public Procurement Directives' thresholds with effect from 1 January 2016, a Tender Advisory Service announcement, a reminder to suppliers to update their company profiles, and a hyperlink to the Supplier Registration Userguide. The bottom of the page mentions that electronic tendering will be a European requirement in the near future.

Welcome to the eTenders procurement website

Revision of Public Procurement Directives' thresholds with effect from 1 January 2016

The EU Commission has revised the Public Procurement Directive's thresholds resulting in an increase in the thresholds for advertising in the Official Journal of the EU. The thresholds will apply from 1 January 2016. Click [HERE](#) for details.

✧

Tender Advisory Service

The Tender Advisory Service (TAS) is being piloted to assist suppliers who have issues or concerns with a procurement process carried out by the Office of Government Procurement (OGP) or other public sector contracting body (excluding the commercial semi-state bodies). The pilot will cover all procurement processes and will be subject to review after the first twelve months. TAS will operate through the OGP's Customer Service Section. Click [HERE](#) for further details.

✧

Reminder to Suppliers

A new software update of the eTenders platform, which was released on the 14th July 2014, seeks additional information from all registered suppliers

- Please update your Company Profile with details such as; Description of Business, Number of Employees, Turnover etc.
- Where companies are duplicated on the system, choose one account and update with your company VAT number. All users for that same company should be attached to a single company registration.

The Office of Government Procurement requested additional information by the August 31st, 2014.

OGP has commenced deactivating supplier accounts where no attempt was made to update their registration details.

[Hyperlink to the Supplier Registration Userguide](#)

*

Supplier Registration

Electronic tendering will be a European requirement in the near future. To register as a new user from a Supplier Company, first check to see if your company is already registered. If your company is registered

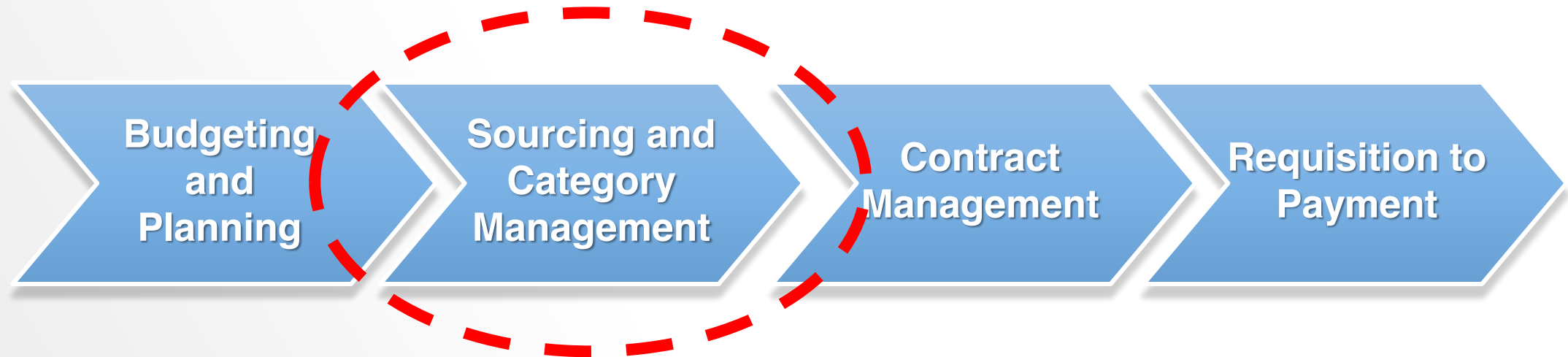
TAS

The Tender Advisory Service (TAS) is an informal outlet that you can avail of to raise concerns about a live tender process

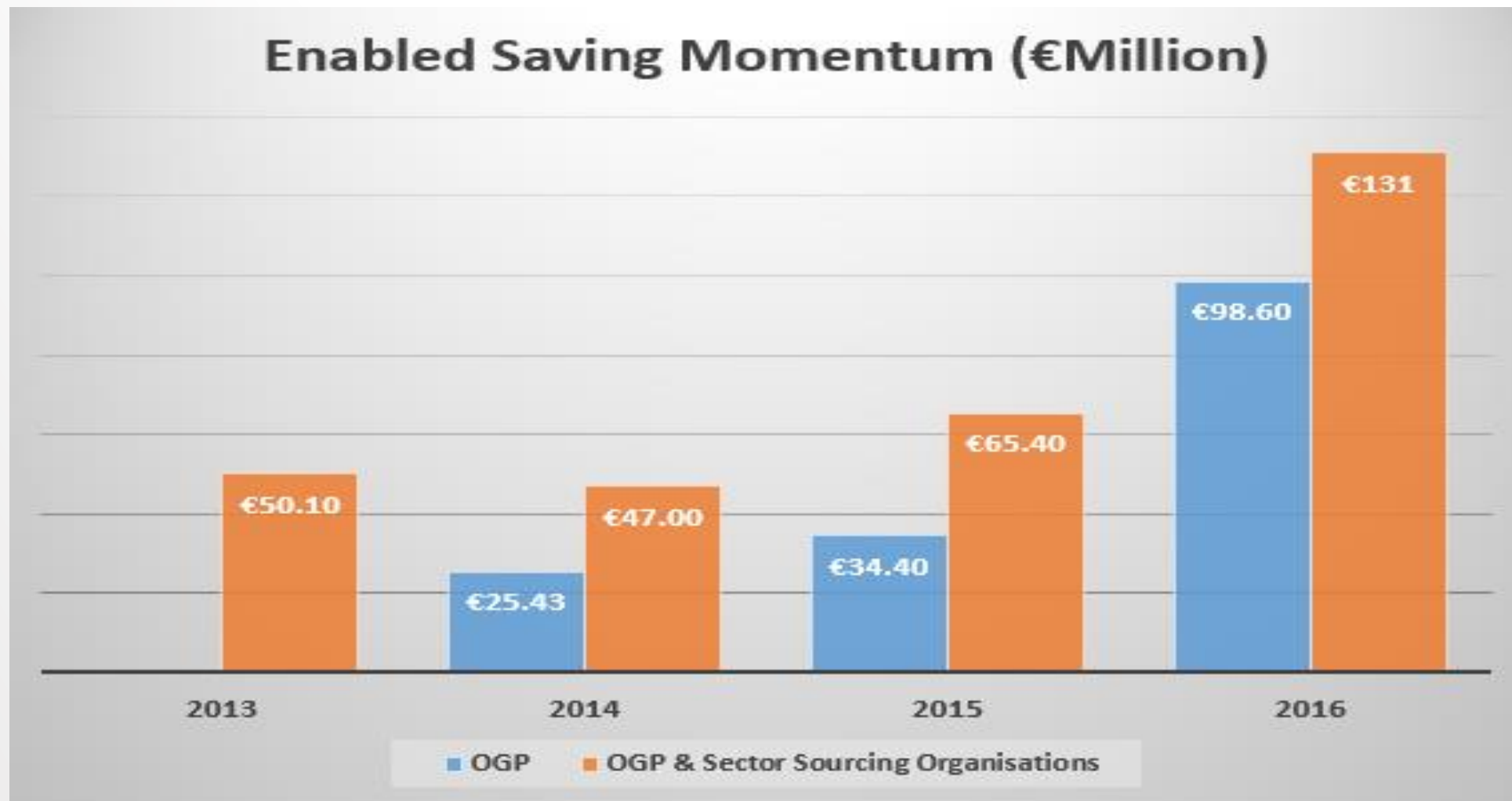


Responsibility Split

The sourcing function focuses on market sourcing strategies and tendering. The OGP will manage supplier relationships not contracts



Progress



Circular 10/14

Accelerated implementation of business friendly aspects of New Directives

- Market analysis
- Turnover levels
- Insurance levels
- Open tendering
- Lots
- Consortia building
- eTenders



Useful Information

- www.eTenders.gov.ie – Information on published competitions, supplier registration and guidance plus legislation relation to public procurement.
- www.ogp.gov.ie – Office of Government Procurement website including information on published frameworks and contracts and schedule of work on a nine month forward view, plus publications and news.
- www.intertradeireland.com who organise Go-2-Tender workshops that give practical skills to tender successfully for public sector contracts.
- Contact OGP Support: Telephone: 076 100 8000 / E-mail: support@ogp.gov.ie

Engagement with Egg Producers

- Research for Meat, Poultry, Fish & Eggs to HSE, IPS & Defence Forces – May 2016
- Included 10 geographical/product lots for egg for HSE (8 geographical lots) IPS & Defence Forces (incl bucket eggs)
- Meetings with:
 - Irish Egg Marketing Ltd – Owen Brooks – Nov 2015
 - Annalitten Foods Limited, Corrib Eggs, Greenfield Foods Ltd., Nest Box (Oct/Nov 2015)